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ABSTRACT

Graphs and tables are provided to illustrate annual placement data for the New Hampshire Technical Institute (NHTI) and the six New Hampshire vocational-technical colleges. After introductory material summarizing the data, the report provides: (1) a breakdown of graduate status data by college; (2) information specific to NHTI concerning graduate placement, the institutions to which graduates transferred, and typical entry job titles of employed graduates; (3) similar information specific to the vocational-technical colleges; (4) a table outlining the relatedness of graduates' field of study and field of employment; (5) a chart showing percentages of graduates employed in- and out-of-state; (6) a graph illustrating the percentage of graduates commuting to out-of-state jobs from New Hampshire; (7) annual salary data by program; (8) descriptions of adult education and apprenticeship courses offered through the Extension Division of the Institute/College System; and (9) a listing of the business, industrial, and health organizations whose representatives interviewed graduates, as well as those actually employing them. The study report reveals that the two-year college system graduated 983 students from 48 occupational programs during the 1979-80 academic year and that, by November 1980, 755 graduates (77%) were employed in full-time positions. (AYC)

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GRADUATES PLACEMENT REPORT

1980

adapting to a changing world

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NEW HAMPSHIRE TECHNICAL INSTITUTE
and
NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES

STATE OF NEW HAMPSHIRE
Concord, NH 03301
Hugh J. Gallen, Governor

At a time when the productivity of American industry is being challenged by other nations, it is reassuring to know that New Hampshire has an extremely successful system for preparing men and women as highly trained, eager members of the work force.

The Department of Education, Division of Post-Secondary Education, is pleased to present the 1980 Graduate Placement Report.

This annual report details the exemplary record the New Hampshire Technical Institute and the six Vocational-Technical Colleges have established in placing their graduates this past year.

These seven, state-supported, post-secondary institutions, prepare men and women for direct employment in business, industry, health and service-related fields.

This past year, more than 500 employers were interested in hiring the graduates of these seven institutions whose predecessors earned the reputation of being well-prepared for skilled and semi-professional employment. By early fall 82 percent of those graduates choosing to enter the employment field directly were working within commuting distance of their homes and within the borders of New Hampshire. Ninety-five percent of those employed are working in the field for which they were prepared.

These data reinforce the wisdom of locating these institutions close to the people and the business centers of this state.

The State of New Hampshire is justifiably proud of its Institute/College System and the outstanding placement record of its 1980 graduates.

Sincerely,

Hugh J. Gallen

Hugh J. Gallen
Governor

STATE OF NEW HAMPSHIRE

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Hugh J. Gallen

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1980 ANNUAL SUMMARY
PLACEMENT OF GRADUATES

The Post-Secondary Division of the New Hampshire State Department of Education administers the New Hampshire Technical Institute in Concord and the six New Hampshire Vocational-Technical Colleges in Berlin, Claremont, Laconia, Manchester, Nashua, and Portsmouth. These public, two-year Institutions are supported by State funds, student tuition, federal grants, and other miscellaneous revenues.

The New Hampshire Technical Institute and the Vocational-Technical Colleges offer collegiate education preparing women and men for direct employment in business, industry, health and service-related fields. Classroom instruction is supplemented with laboratory, shop, and clinical experiences. Instruction includes English, mathematics, science, and social science. Emphasis at the Technical Institute is placed on higher mathematics, physical science, technical subjects, and laboratory techniques. At the Vocational-Technical Colleges the emphasis is on planned practical experience with equipment used in business, industry, and the health fields. All allied health science programs include affiliation with appropriate medical facilities.

Depending upon program, Associate Degrees, Diplomas, or Certificates are awarded to graduates of the Colleges and Institute.

All seven Institutions are accredited by and are members of the New England Association of Schools and Colleges. All seven Institutions are approved for Veteran's Benefits. All health programs within the System are fully accredited by appropriate organizations and several Institutions have individaul program accreditation. All Institutions are authorized under Federal law to enroll non-immigrant alien students.

NEW HAMPSHIRE TECHNICAL INSTITUTE
AND
NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES

FULL-TIME DAY PROGRAMS All programs lead to an Associate Degree except one-year programs **Technical & Industrial Programs**	Concord	Berlin	Claremont	Laconia	Manchester	Nashua	Portsmouth
Applied Computer Technology						X	
Architectural Engineering Technology	X						
Auto Body						X	
Automotive Services		X			X	X	X
Building Construction					X		
Culinary Arts (2yr. and 1 yr.)		X					
Drafting		X	X	X	X	X	X
Electronic Engineering Technology	X						
Fire Protection				X			
Food Service Supervision		X					
Graphic Arts				X			
Heating, Ventilation, Air Conditioning					X		
Internal Combustion Engines				X			
Industrial Electricity		X	X	X	X		
Industrial Electronics		X	X	X	X	X	X
Machine Operator			X				
Machine Tool Processes		X			X	X	X
Mechanical Engineering Technology	X						
Natural Resources Management		X					
Radio and TV Repair (1 yr.)		X					
Residential Electricity (1 yr.)				X			
Truck, Bus, Diesel						X	
Welding					X		
Business Programs							
Accounting		X				X	
Business Administration	X						
Electronic Data Processing	X						
Marketing Management						X	
Mid-Management		X					
Secretarial (1 yr. and 2 yr.)		X	X	X		X	
Health Programs							
Alcohol Counseling (1 yr.)	X						
Dental Assistant (1 yr.)	X						
Dental Hygiene	X						
• Emergency Health Care	X						
• Health Science	X						
Medical Assistant (1yr. and 2 yr.)			X				
Medical Laboratory Technician (1 yr. Certificate)			X				
Medical Laboratory Technician (2 yr. Associate Degree)			X				
Medical Records Technician			X				
Metal Health &Human Services	X						
Nursing (ADN)	X						
Occupational Therapy Assistant			X				
Physical Therapist Assistant			X				
Practical Nursing (1 yr.)		X	X				X
Radiologic Technology (X-Ray)	X						
Respiratory Therapist			X				
Special Programs (Non-Degree)							
Pre-Technology	X						
Vestibule (preparatory for handicapped)			X				

*Admission Restricted

The Institute/College System graduated 983 students from 48 different occupational programs at the completion of the 1979-80 Academic Year. Job placements reported as of November 1, 1980, continue to reflect an excellent employment picture for graduates of this System. Analysis of Table I indicates that 92% of the graduates were satisfactorily placed as of November 1, 1980 (discounting the 2% whose status could not be determined). Full-time employment was not the immediate goal of every System graduate. Goals such as additional collegiate education, military service, marriage, etc. all affected the immediate need and search for employment.

Of the 983 graduates, 755 or 77% were employed, 121 or 12% were continuing their education, 11 or 1% were entering the military service, 26 or 3% were not seeking employment, and 52 or 5% were still seeking employment.

Many positions were obtained as a result of contacts between students and potential employers, arranged and fostered by the lifetime placement service provided at each Institution. Others resulted from continuation of former or current work-related associations. A glance through the last pages of the Report quickly confirms that New Hampshire and New England business and industry is very interested in this System's graduate who is well prepared for immediate employment in skilled and semi-professional occupations.

It is highly significant that 95% of the employed graduates are working in their major or closely related field of study.

The graduates of the Institute/College System have always shown a decided preference to attend college, work, and live in New Hampshire and commute to their jobs from their home town if at all possible. The Institute/College System, which is largely supported by State revenue, is thus able to return to the State a human resource that will help the State's economy and the local communities in which the graduates live and work. Of all the graduates accepting employment, 82% accepted jobs within New Hampshire (Table VII), and 82% indicated they commute to the job from the town listed as their residence when they began their college or institute program.

Salary data for the 1980 graduating class is listed on Table IX. Average entry job salaries by job categories increased by 18% compared to average entry job salaries in 1979. It is estimated that all employed graduates will have a total gross dollar earning power of approximately $8,488,465 during their first year of employment.

Table X lists the business, industries, and health organizations whose representative interviewed graduates as well as those actually employing them. The list is long and impressive in terms of the diversity of business, industrial firms and health services and also in terms of its wide geographic distribution. It is also indicative of the interest that business and industry and health organizations have in Institute/College graduates.

TABLE I

New Hampshire Post-Secondary Vocational-Technical Education System
Status of June 1980 Graduates as of November 1, 1980

INSTITUTION	Number of Graduates	Employed Full Time	Continuing Education Full Time	Armed Forces	Seeking Employment	Not Seeking Employment	Status Unknown
Technical Institute							
Concord	300	232	38	3	10	3	14
Vocational-Technical Colleges							
Berlin	134	77	23	1	20	12	1
Claremont	147	94	32	1	17	3	0
Laconia	63	48	6	1	4	3	1
Manchester	118	110	8	0	0	0	0
Nashua	119	100	9	3	1	4	2
Portsmouth	102	94	5	2	0	1	0
Total	983	755	121	11	52	26	18
Percent	100%	77%	12%	1%	5%	3%	2%

NEW HAMPSHIRE TECHNICAL INSTITUTE - CONCORD

The New Hampshire Technical Institute graduated 300 seniors; 232 had accepted full-time employment as of November 1, 1980. Of these, 197 or 85% (Table VII) are employed within the State and 197 or 85% (Table VIII) are able to commute to work from the community they listed as their place of residence when they entered the Institute.

Although Institute programs are designed to prepare students for immediate employment upon graduation, some graduates have always indicated a desire to continue their education on a full-time basis. This year 38 graduates, approximately 11% of the class, have reported they will continue in full-time educational programs (Table II).

The average annual starting salary for graduates employed full time by program is as follows: (Table IX)

Architectural Engineering Technology	$11,234
Electronic Engineering Technology	13,815
Mechanical Engineering Technology	13,770
Business Administration	7,540
Data Processing	12,535
Alcohol Counselor	11,000
Associate Degree Nursing	12,016
Dental Assistant	8,240
Dental Hygiene	8,320
Emergency Health Care	10,225
Health Science	7,000
Mental Health	8,450
General Associate Science	22,100
Radiologic Technology	9,125

The entry job titles, listed by graduates in Table III indicate employment consistent with the educational goals and objectives of the New Hampshire Technical Institute.

TABLE II

NEW HAMPSHIRE TECHNICAL INSTITUTE - CONCORD
Status of 1980 Graduates by Program as of November 1, 1980

	PROGRAM OF STUDY														
	AC	AET	BA	DA	DH	EDP	EET	EHC	GAS	HS	MET	MH	N	XR	TOTAL
Number Graduated	11	24	26	13	15	30	36	7	5	4	20	18	75	16	300
Employed Full-Time	9	19	15	10	13	21	28	5	3	3	10	13	68	15	232
Continuing Education Full-Time	1	1	7	1	2	4	5	0	1	0	9	5	2	0	38
Armed Forces	0	0	0	0	0	1	1	0	0	0	0	0	0	1	3
Seeking Employment	0	2	3	1	0	4	0	0	0	0	0	0	0	0	10
Not Seeking Employment	0	0	0	0	0	0	1	0	0	0	1	0	1	0	3
Status Unknown	1	2	1	1	0	0	1	2	1	1	0	0	4	0	14

AC - Alcohol Counselor
AET - Architectural Engineering Technology
BA - Business Administration
DA - Dental Assistant (1 yr.)
DH - Dental Hygiene
EDP - Electronic Data Processing
EET - Electronic Engineering Technology
EHC - Emergency Health Care
GAS - General Associate Science
HS - Health Science
MET - Mechanical Engineering Technology
MH - Mental Health
N - Associate Degree Nursing
XR - Radiologic Technology

TABLE II (Continued)

*The graduates continuing their education on a full-time basis listed the following Institutions where they plan to enroll:

Antioch College	Keene, New Hampshire
Arizona State University	Temple, Arizona
California State University	Hayward, California
Franklin Pierce College	Concord, New Hampshire
Indiana State University	Terre Haute, Indiana
Lifelong Learning Center	Durham, New Hampshire
Lowell University	Lowell, Massachusetts
New England College	Henniker, New Hampshire
New Hampshire College	Manchester, New Hampshire
New Hampshire Technical Institute	Concord, New Hampshire
Rochester Institute of Technology	Rochester, New York
Roger Williams College	Bristol, Rhode Island
St. Anslem's College	Manchester, New Hampshire
University of New Hampshire	Durham, New Hampshire

TABLE III

NEW HAMPSHIRE TECHNICAL INSTITUTE
Typical Entry Job Titles of Graduates Employed Full-Time

AET
Communications Specialist
Design Drafter/Estimator
Drafter
Draftsman/Interior Designer
Engineer Aide III/Tech. I
Planning Consultant
Reinf. Detailor/Layout
Structural Draftsman

BA
Accountant
Cashier
Clerk III
Clerk/Typist
Junior Bookkeeper
Midway Supervisor
Warehouse Manager

DA
Dental Assistant

DH
Claim Examinor
Dental Assistant
Dental Hygenist
Secretary

EDP
Assoc. Programmer
Computer Operator
Computer Operator/Mgr.
Expeditor
Junior Program Analyst
Junior Programmer
Systems Representative III
Trainee Programmer

EET
Engineer Technician
Field Servicer
Field Technician
P.C. Design
Technician
Tech Technician
Vax Technician

MET
Asst. To Engineer
Detail Draftsman
Design Engineer
Layout Draftsman
Manufacturing Engineer I
Mechanical Draftsman
Technical Assistant

MH
Alcohol Counselor
Behavior Modification Specialist
Coordinator Volunteer Services
Mental Health Worker
Scheduler and Office Clerk

NUR
Evening Supervisor
Graduate Nurse (ICU, MSU, CCU, GYN)
Staff Nurse
Supervisory Respiratory Therapy

XR
Radiological Technician
Registered Technician
Staff Technician

EHC
Ambulance/Driver Attendant
EMT-A/Firefighter
ECG-Tech.
Firefighter

GAS
Administrative Assistant
Estimator/Project Mgr.
Personnel Assistant

HS
Dental Assistant

AC
Alcohol Counselor
Assoc. Engineer
Lobbyst

NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES
BERLIN, CLAREMONT, LACONIA, MANCHESTER, NASHUA, PORTSMOUTH

The New Hampshire Vocational-Technical Colleges had 683 graduates in 1980. As of November 1, 1980, 523 graduates had accepted employment, 82% (423) of these are employed within the State and 82% (425) are able to commute to work from the community they listed as their place of residence when they entered college.

This year, 83 Vocational-Technical College graduates, approximately 12% of the class, plan to continue their education (Table IV); continuing a well-established trend.

This year eight graduates, 1% of the class, elected to enter the military service.

The job titles listed by graduates in Table V again indicate employment consistent with the educational goals and objectives of the New Hampshire Vocational-Technical Colleges.

TABLE IV
NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES
BERLIN, CLAREMONT, LACONIA, MANCHESTER, NASHUA, PORTSMOUTH
Status of 1980 Graduates by Program as of November 1, 1980

	AB	ACC	AS	BC	CA	D	FP	CA	HRA	ICE	IEO	IEY	IT	MA	MDM	MLA	MLT	MM
Graduated	7	25	60	12	12	61	7	18	15	11	61	39	8	13	12	10	9	16
Employed Full Time	5	18	49	8	8	59	4	14	14	8	60	33	6	5	8	2	8	11
Continuing Education	0	3	5	4	1	1	2	1	1	1	0	4	1	8	1	8	0	5
Entering Service	1	0	1	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0
Seeking Employment	1	2	1	0	2	1	1	3	0	0	0	1	1	0	2	0	1	0
Not Seeking Employment	0	2	3	0	1	0	0	0	0	1	0	1	0	0	1	0	0	0
Status Unknown	0	0	1	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0

AB - Auto Body
ACC - Accounting
AS - Auto Service
BC - Building Construction
CA - Culinary Arts
D - Drafting
FP - Fire Protection
GA - Graphic Arts
HRA - Heating, Refrigeration, Air Conditioning
ICE - Internal Combustion Engines
IEO - Industrial Electronics
IEY - Industrial Electricity
IT - Interpreter Tutor Program
MA - Medical Assistant
MDM - Mid-Management
MLA - Medical Laboratory Assistant
MLT - Medical Laboratory Technician
MM - Marketing/Management

TABLE IV (Continued)
NEW HAMPSHIRE VOCATIONAL-TECHNICAL COLLEGES
BERLIN, CLAREMONT, LACONIA, MANCHESTER, NASHUA, PORTSMOUTH
Status of 1980 Graduates by Program as of November 1, 1980

	MO	MRT	MTP	NRM	OTA	PN	PTA	RE	RT	RTV	SS	OYC	OYS	TBD	VP	W	TOTAL
Graduated	5	6	36	12	12	73	8	9	11	2	39	15	15	13	16	15	683
Employed Full Time	3	4	33	8	10	64	6	5	7	0	30	2	5	10	1	15	523
Continuing Education	0	0	1	1	2	3	0	1	2	1	0	11	4	0	11	0	83
Entering Service	1	0	0	1	0	0	0	1	0	0	0	0	0	2	0	0	8
Seeking Employment	1	2	2	2	0	1	1	0	2	1	6	0	4	0	4	0	42
Not Seeking Employment	0	0	0	0	0	5	1	2	0	0	3	2	0	1	0	0	23
Status Unknown	0	0	0	0	0	0	0	0	0	0	0	0	2	0	0	0	4

MO - Machine Operator
MRT - Medical Records Technician
MTP - Machine Tool Processes
NRM - Natural Resources Management
OTA - Occupational Therapy Assistant
OYC - One Year Culinary Arts
OYS - One Year Secretarial
PN - Practical Nursing
PTA - Physical Therapy Assistant
RE - Residential Electricity
RT - Respiratory Therapist
RTV - Radio/TV Service
SS - Secretarial Science
TBD - Truck, Bus, Diesel
VP - Vestibule Program
W - Welding

TABLE IV (Continued)

*The 82 graduates planning to continue their education indicated they planned to attend the following colleges:

Antioch College - Keene, New Hampshire
Arizona State University - Temple, Arizona
Bloomsburg State College - Bloomsburg, Pennsylvania
Boston University - Boston, Massachusetts
California State University - Hayward, California
Colorado Technical College - Colorado Springs, Colorado
Franklin Pierce College - Concord, New Hampshire
Indiana State University - Terre Haute, Indiana
Keene State College - Keene, New Hampshire
Lifelong Learning Center - Durham, New Hampshire
Montclaire State College - Montclaire, New Jersey
New England College - Henniker
New Hampshire College - Manchester, New Hampshire
New Hampshire Technical Institute - Concord, New Hampshire
New Hampshire Vocational-Technical College - Berlin
New Hampshire Vocational-Technical College - Claremont
New Hampshire Vocational-Technical College - Nashua
Palm Beach Junior College - Lake Worth, Florida
Plymouth State College - Plymouth, New Hampshire
Pratt Institute - Brooklyn, New York
Rivier College - Nashua, New Hampshire
Rochester Institute of Technology - Rochester, New York
Roger Williams College - Bristol, Rhode Island
St. Andrews College - Louisburg, North Carolina
St. Anslem's College - Manchester, New Hampshire
Tufts University - Boston, Massachusetts
University of Kansas City - Kansas
University of Lowell - Lowell, Massachusetts
University of Maine - Farmington, Maine
University of Maine - Orono, Maine
University of New Hampshire - Durham, New Hampshire
University of Southern Maine - Gorham, Maine

TABLE V

Representative Job Entry Titles of Graduates
of the Vocational-Technical Colleges at
Berlin, Claremont, Laconia, Manchester, Nashua, Portsmouth

Account Clerk
Accounting Technician
Administrative Assistant
Administrative Secretary
Air Conditioning Installer
Alarm Installer
Applications Engineer
Apprentice Electrician
Apprentice Mold Maker
Apprentice Electrical Apparatus Tech.
Assembler
Architectural Drafter
Assistant Accountant
Assistant Chef
Assistant Claims Accountant
Assistant Engineer
Assistant Field Engineer
Assistant Manager Trainee
Assistant Parts Manager
Assistant Professor - College
Auto Body Repairer
Auto Mechanic
Automotive Electronic Specialist
Automotive Technician
Bio-Medical Engineering Technician
Boiler Technician
Bookkeeper
Cameraman
Carpenter
Chef
Child Care Specialist
Class B Machinist
Clerk
Clerk Stenographer II
Clerk Typist
Commercial Claims Secretary
Cost Accountant
Credit Manager
Credit Union Sales/Teller
Design Associate
Design and Sales Person
Design Planner
Detail Draftsman
Detailer
Dietary Supervisor
Diesel Mechanic
Digital Technician
Dormitory Supervisor, Sch. for Deaf
Drafter
Electrical Draftsperson
Electrical Engineer
Electrical Maintenance
Electrical Technician
Electrician
Electronics Designer
Electronics Technician
Electronic Test Technician
Electronics Tester
Engineering Assistant
Engineering Lab Technician
Engineering Technician
Entry-Level Technician
Environmental Protection Researcher
Field Engineer
Firefighter/Mechanic
Fleet Mechanic
Forestry Aid I
Full-Charge Bookkeeper
General Machinist
Grade I Test Technician
Grade II Test Technician
Graduate Nurse
Graduate Practical Nurse
Graphic Artist
Heat Treat Technician
Head Draftsperson
Heavy Equipment Technician
Industrial Electrician
Industrial Engineer
Instructor - Acct. & Science
Insurance Agent
Insurance Sales Person
Interpretor Tutor
Junior Accountant
Junior Account Clerk
Junior Drafter
Junior Electronic Technician
Lathe Operator
Legal Secretary
Licensed Practical Nurse
Light Duty Mechanic
Line Mechanic

TABLE V (continued)

Machine Designer
Machine Inspector
Machine Operator
Machinist
Machinist Set-Up
Machinist Trainee
Maintenance
Manager
Materials Control Clerk
Mechanic
Medical Assistant
Medical Laboratory Assistant
Medical Laboratory Technician
Medical Record Technician
Molding Operator
Moldmaker Machinist
Mold Repair Machinist
Nurses Aide
Occupational Therapist Assistant
Office Manager
Oil Burner Serviceperson
Operating Room Technician
Paste-Up/Photo-Typesetter
Parts Mechanic
Physical Therapist Assistant
Plant Mechanic
Practical Nurse
Press Foreman
Pressman
Product Design Draftsperson
Product Development Assistant
Production Manager
Quality Control Inspector
Receptionist
Refrigeration Repair Technician
Respiratory Therapist Assistant
Safety Technician
Salesperson Screw Machine Operator
Secretary
Secretarial Production Manager
Senior Drafter
Senior Metal Fabricator
Service Mechanic
Service Technician
Small Engine Mechanic
Small Engine Technician
Stripper
Stripper/Platemaker
Surveyor
Technician I
Technician II
Test Technician
Theatre Stage Electrician Chief
Tool Designer
Tune-Up and Brakes Technician
Typist
Typesetter
Vehicle Maintenance & Operations Supervisor
Ventilation Specialist
Water Maintenance Employee
Welder
Woodworker

TABLE VI

Field of Employment Status of Technical Institute and Vocational-Technical College Graduates Employed Full-Time

Institute/ College	Employed Major Field	Percent Major	Employed Related Field	Percent Related	Employed Different Field	Percent Different
Concord	210	90%	13	6%	9	4%
Berlin	67	87%	4	5%	6	8%
Claremont	81	86%	8	9%	5	5%
Laconia	45	94%	2	4%	1	2%
Manchester	75	68%	17	15%	18	16%
Nashua	92	92%	8	8%	0	0
Portsmouth	88	92%	8	8%	0	0
Total	658	87%	60	8%	39	5%

The fact that 95% of the employed graduates of the Technical Institute and Vocational-Technical Colleges entered the field for which they prepared, graphically demonstrates the value of the system to the student, industry, and the State. The educational purpose of the Post-Secondary System is being fulfilled.

FIELD OF EMPLOYMENT

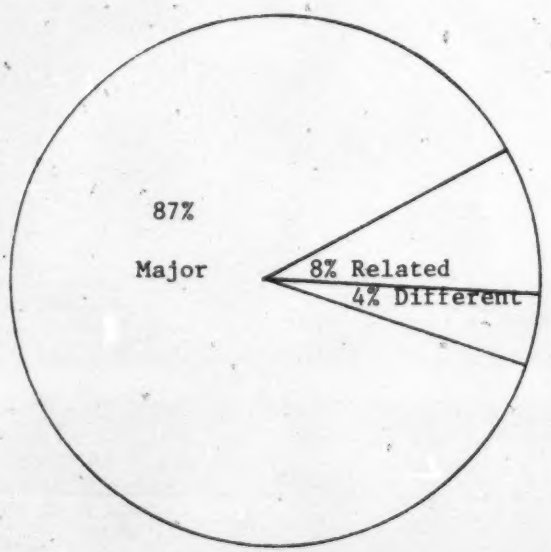


TABLE VII

In-State, Out-of-State Status of Technical Institute
And Vocational-Technical College Graduates Employed Full Time

Institute/ College	Employed Full Time	0% ——— 100%
Concord	232	85% / 15%
Berlin	77	82% / 18%
Claremont	94	76% / 24%
Laconia	48	83% / 17%
Manchester	110	77% / 23%
Nashua	100	81% / 19%
Portsmouth	94	88% / 12%
Total System	755	82% / 18%

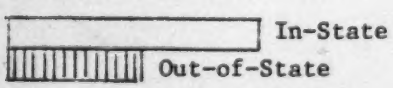
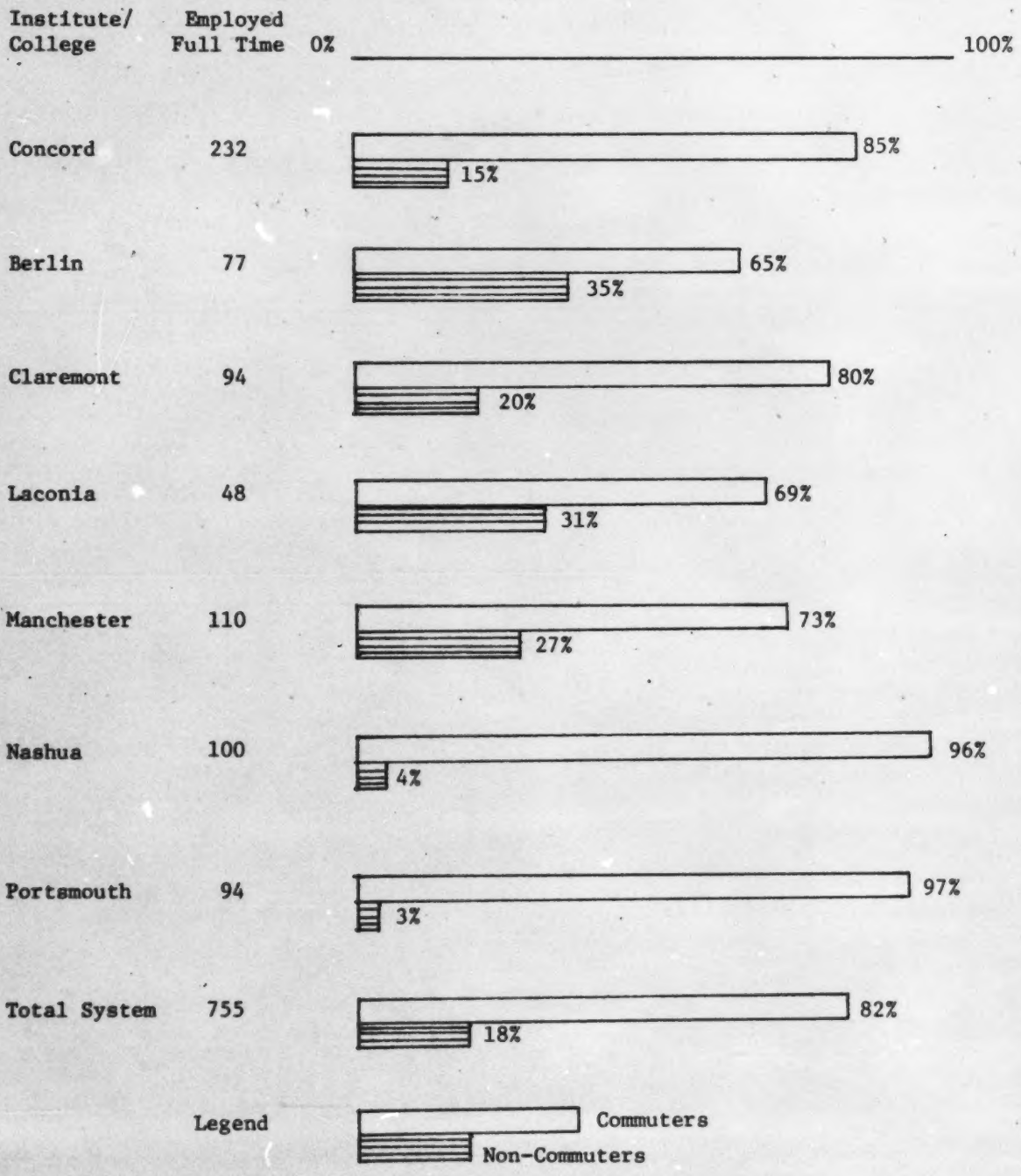


TABLE VII (Continued)

The Legislature of the State of New Hampshire established the New Hampshire Technical Institute and the New Hampshire Vocational-Technical Colleges so that they could develop skilled workers, technicians and technologists as valuable resources to improve and bolster the State's economy. Since the Institute/College System has been established, evidence has shown that this has indeed occurred. This year 82% of the 1980 Graduates employed full-time are at work within the State of New Hampshire. The 18% who work out-of-state are generally employed in northern New England. Many who work out-of-state continue to live in New Hampshire.

TABLE VIII

Graduates Reported Commuting to Full-Time Jobs
From the Community Listed as Their Residence
At the Time They Enrolled in the Post-Secondary System



The data shown on this table compared with that shown on Table VII indicates that a number of those employed out-of-state continue to live in New Hampshire. This holds true particularly in Portsmouth, and the Merrimack Valley.

TABLE IX

Annual Salary Data for Graduates Employed
Full Time Based on Reported Salaries

Business and Management Majors

Program	High	Average	Low
Accounting	$10,668	$ 8,271	$ 7,200
Business Administration	7,800	7,540	7,280
Data Processing	16,000	12,535	9,000
Marketing/Management	14,000	10,846	7,800
Mid-Management	15,000	10,258	8,000
Secretarial	16,276	8,442	5,000
One-Year Secretarial	8,320	8,235	8,225
Average of all reported salaries		9,723	

Service Majors

Program	High	Average	Low
Automotive Services	$20,000	$10,889	$ 8,440
Auto Body	19,000	18,500	18,000
Building Construction	13,200	12,278	11,000
Culinary Arts	14,560	10,890	8,500
Culinary Arts (1 year)	N/A	N/A	N/A
Fire Protection	15,000	13,125	12,000
Graphic Arts	12,500	9,613	7,000
Heating, Ref. & Air Cond.	15,000	12,136	10,000
Internal Combustion Engines	13,000	10,856	9,400
Natural Resources Management	10,920	10,027	9,134
Residential Electricity	10,000	10,000	10,000
Truck, Bus, Diesel	16,328	13,393	10,400
Average of all reported salaries		11,430	

Health and Medical Service Majors

Program	High	Average	Low
Alcohol Counselor	$11,000	$11,000	$11,000
Dental Assistant	10,800	8,240	6,700
Dental Hygiene	12,480	8,320	8,000
Emergency Health Care	12,000	10,225	8,000
Health Science	7,000	7,000	7,000
Medical Assistant	10,000	8,757	7,500
Medical Laboratory Assistant	11,000	11,000	11,000
Medical Laboratory Technician	12,000	9,655	6,575
Medical Records Technician	10,884	9,166	7,200
Mental Health	10,000	8,450	6,000

TABLE IX (Continued)

Program	High	Average	Low
Nursing	$15,122	$12,016	$ 9,500
Occupational Therapy Assistant	10,500	8,991	6,865
Practical Nursing	12,000	8,941	7,200
Physical Therapy Assistant	9,800	8,783	7,200
Respiratory Therapist	18,200	12,008	6,900
Vestibule Program	7,300	7,300	7,300
X-Ray	10,000	9,125	7,500
Average of all reported salaries		9,834	

Engineering Technology Majors

Program	High	Average	Low
Architectual Engineering	$15,600	$11,234	$ 9,000
Electronic Engineering	15,000	13,815	8,320
Mechanical Engineering	15,000	13,770	12,500
Average of all reported salaries		12,861	

Industrial and Manufacturing Majors

Program	High	Average	Low
Drafting	$19,000	$12,938	$10,000
Industrial Electricity	14,300	12,345	8,850
Industrial Electronics	18,600	13,921	6,250
Machine Operator	11,440	9,930	8,850
Machine Tool Processes	22,000	12,771	9,000
Welding	14,500	12,315	10,000
Average of all reported salaries		13,059	
General Associate Degree	22,100	22,100	22,100

Average of all reported salaries from all major areas $11,243

THE EXTENSION SERVICES

In addition to the Day School programs, the Institute/College System offers degree programs, adult education and apprentice courses through the Extension Division, primarily in the evening, at all locations. Courses are designed to meet the needs of adults who wish to improve skills, learn an avocation or work toward a degree while employed. A further service of the Extension Division is to provide special educational or training programs for business and industry, on campus or on site, whichever is more convenient for those involved.

Typical courses include:

Accounting
Anatomy & Physiology
Automotive Mechanics
Banking
Blueprint Reading
Building Construction
Business Law
Carpentry
Chemistry
Communication Skills
Data Processing
Digital Computers
Drafting
Economics
Electricity
Electronics
Energy Conservation
English
Financial Management
Firefighting
Heating & Refrigeration
Human Relations
Industrial Supervision
Insurance
Internal Combustion Engines
Leadership & Persoanl Development
Legal Terminology
Machine Operations
Machine Tool Processes
Management
Manufacturing
Marketing
Mathematics
Medical Terminology
Metallurgy
Metric Conversion
National Electric Code
Nurse Aid Training
Personnel Administration
Photography
Physics
Psychology
Public Speaking
Quality Control
Real Estate
Residential Wiring
Salesmanship
Shorthand
Sign Language
Small Business Management
Small Engine Repairs
Sociology
Solar Energy
Speed Reading
Statistics
Supervision
Surveying
Taxes
Travel Arrangement Courses
Typing
Welding

Also offered are some enrichment courses in crafts, hobbies and semi-vocational subjects such as Bartending, Beekeeping, Cake Decorating, Chair Caning, Conversational French, Gourmet Cooking, Music, Guitar, History, Interior Decorating, Painting, and Upholstering.

Employers are encouraged to interview prospective graduates on campus.

Interviews can be arranged through the following persons:

Mr. Stephen Caccia
Institute Counselor
New Hampshire Technical Institute
Fan Road, Concord, NH 03301
Telephone: 271-2531

Mr. Larry B. Twitchell
Dean of Students
New Hampshire Vocational-Technical College
Milan Road, Berlin, NH 03570
Telephone: 752-6333

Mr. Richard Mulcahy
Dean of Students
New Hampshire Vocational-Technical College
Hanover Street Extension, Claremont, NH 03743
Telephone: 542-7744

Mr. Kenneth McCann
Dean of Students
New Hampshire Vocational-Technical College
Prescott Hill, Laconia, NH 03246
Telephone: 524-3207

Ms. Diane Schneider
College Counselor
New Hampshire Vocational-Technical College
1066 Front Street, Manchester, NH 03102
Telephone: 668-6706

Mr. Norman Brown
Dean of Students
New Hampshire Vocational-Technical College
505 Amherst Street, Nashua, NH 03060
Telephone: 882-6923

Mr. David Veno
Dean of Students
New Hampshire Vocational-Technical College
150 Greenleaf Avenue, Portsmouth, NH 03801
Telephone: 436-3423

Employers Who Interviewed 1980 Graduates
Employers Who Either Made Offers To,
Or Hired Students, Are Marked With An Asterisk

Company	Location
*A-1 Security Co.	Nashua, New Hampshire
Aavid Engineering	Laconia, New Hampshire
Abbott Machine	Nashua, New Hampshire
*Academy Nursing Home	Rochester, New Hampshire
Accurate Printing	Nashua, New Hampshire
*ACE Welding	Londonderry, New Hampshire
*Advanced Telephone Communications	Hooksett, New Hampshire
*Advent Corporation	Portsmouth, New Hampshire
*Aerotronic Associates, Inc.	Contoocook, New Hampshire
Aid	Acton, Massachusetts
*Aid Office	Nashua, New Hampshire
*Air Care Climate Control	Concord, New Hampshire
*Air Conditioning and Refrigeration	Concord, New Hampshire
*Alice Peck Day Memorial Hospital	Lebanon, New Hampshire
*Almys	Nashua, New Hampshire
*A.L. Page Welding	Wentworth, New Hampshire
*Altama Delta Corporation	Berlin, New Hampshire
Alton B.P. Station	Alton Bay, New Hampshire
*Aluminum Products	Hudson, New Hampshire
American Gurnsey Cattle Club	Peterborough, New Hampshire
Analogic Devices	Wakefield, Massachusetts
Analytic, Inc.	Hudson, New Hampshire
*Analytyx Electronic System	Hudson, New Hampshire
*Androscoggin Valley Hospital	Berlin, New Hampshire
*Andy's Electric	Gorham, New Hampshire
*Dr. Argue	Manchester, New Hampshire
*Arlex Manufacturing	Franklin, New Hampshire
Arlington Sample Book Company	Newport, New Hampshire
*Asadourian, Dr. Ralph	Manchester, New Hampshire
Atlantic Microwave	Boston, Massachusetts
*Austine School	Brattleboro, Vermont
*Automation System, Inc.	Hudson, New Hampshire
*AVCO Corporation	Wilmington, Massachusetts
*AVCO Research	Haverhill, Massachusetts
*Balsam's	Dixville Notch, New Hampshire
*Barcomb Motors	Hardwick, Vermont
*The Bare Reminder	Rocky Hill, Connecticut
Barre City Schools	Barre, Vermont
*Bates and Merey, IBM	Essex Junction, Vermont
*Bay Head Machinery Co., Inc.	Newington, New Hampshire
*B&B Associates	Hudson, New Hampshire

Company	Location
*Bedford Computer	Bedford, New Hampshire
*Bedford Nursing Home	Bedford, New Hampshire
Bedsaul Electric Company	Rumney, New Hampshire
*Beech Hill Farm Hospital, Inc.	Dublin, New Hampshire
*Bell Laboratories	North Andover, Massachusetts
*Bemis Company	Nashua, New Hampshire
*Dr. Bennas	Portland, Maine
*N. Bergeron, Builder	Claremont, New Hampshire
*Bergon-Paterson	Laconia, New Hampshire
Bergon-Paterson	Laconia, New Hampshire
Berkshire Products	Newburyport, Massachusetts
*Berlin Water Works	Berlin, New Hampshire
*Birchwood Nursing Home	Derry, New Hampshire
*Bob and Carol's Snack Shop	Twin Mountain, New Hampshire
*Bonnet Page, Stone Corp.	Laconia, New Hampshire
*Borbotsina, Dr. James	Manchester, New Hampshire
*Boston Children's Hospital	Wrentham, Massachusetts
*Boston University, Sargent Camp	Peterborough, New Hampshire
*Boyer Auto Body	Hudson, New Hampshire
*Bradlees Department Store	Concord, New Hampshire
*Brattleboro Retreat	Brattleboro, Vermont
*The Brave Bull Restaurant	Manchester, New Hampshire
*Bremco	Claremont, New Hampshire
Bretton Woods Ski Area	Bretton Woods, New Hampshire
*R.D. Brew Company	Berlin, New Hampshire
Brown Company	Berlin, New Hampshire
*Dr. Bruce	Exeter, New Hampshire
*Bryant Grinder Corp.	Springfield, Vermont
BTU Engineering Corporation	North Billerica, Massachusetts
*Bur-Bak Company	Wilton, New Hampshire
*Roland R. Burd, Inc.	Manchester, New Hampshire
Burroughs Corporation	Danbury, Connecticut
*Butler Service Group, Inc.	Plaistow, New Hampshire
Calais Regional Hospital	Calais, Maine
Cambion	Pittsfield, New Hampshire
*Cambridge Thermionic Corp.	Pittsfield, New Hampshire
Cambridge Thermionic Corp.	Pittsfield, New Hampshire
*Canobie Lake Park	Salem, New Hampshire
Capital City Motors	Concord, New Hampshire
*Cardi Construction	Manchester, New Hampshire
*Carpenter and Paterson	Laconia, New Hampshire
*Carroll Reed Shops, Inc.	Conway, New Hampshire
*Castle Machinery	Ipswich, Massachusetts
Catholic Charities	Manchester, New Hampshire
*Catholic Medical Center	Manchester, New Hampshire

Company	Location
*Centralized Data Processing	Concord, New Hampshire
*Centorr Associates	Allenstown, New Hampshire
*Centronics	Hudson, New Hampshire
*Champt Auto Parts	Manchester, New Hampshire
*Champagne Regional High School	South Burlington, Vermont
*Channel Building Company	Andover, Massachusetts
*Charles White Dairy	Colebrook, New Hampshire
*Chem Fab	Manchester, New Hampshire
*Cheshire County Home	Westmoreland, New Hampshire
*Cheshire Hospital	Keene, New Hampshire
Child & Family Services	Manchester, New Hampshire
*Children's Hospital	Roxbury, Massachusetts
*Chuck's Garage	Salem, New Hampshire
*Civil Consultants	South Berwick, Maine
*Claremont General Hospital	Claremont, New Hampshire
*Claremont Nursing Home	Claremont, New Hampshire
*Claremont Pepsi-Cola Inc.	Claremont, New Hampshire
*Climate Air Corporation	Salem, New Hampshire
*CMB Construction	Campton, New Hampshire
*C&M Engineering	Manchester, New Hampshire
*Colonial Restaurant	Bridgeton, Maine
*Community Action Program	Gorham, New Hampshire
*Community College	Manitoba, Canada
*Compugraphics	Wilmington, Massachusetts
*Computeland of Boston	Wellesley, Massachusetts
Computervision	Manchester, New Hampshire
*Concord Fire Department	Concord, New Hampshire
*Concord Hospital	Concord, New Hampshire
*Cone-Blanchard	Windsor, Vermont
Connecticut Printers	Bloomfield, Connecticut
*Consolidated Peterbilt	Nashua, New Hampshire
*Consolidated Utility Equip. Serv., Inc.	Amherst, New Hampshire
*Continental Can	Merrimack, New Hampshire
*Continental Group	Merrimack, New Hampshire
*Contoocook Valley School District	Conway, New Hampshire
*Conway Village Fire District	Peterborough, New Hampshire
*Conway Water Department	Conway, New Hampshire
*Coos County Nursing Home	Berlin, New Hampshire
*Dr. Coovet & Dr. Warguska	Merrimack, New Hampshire
Copp Electric Company	Meredith, New Hampshire
*Cote Electric	Bedford, New Hampshire
Coulombe Real Estate	Berlin, New Hampshire
Creare, Inc.	Hanover, New Hampshire
*Creare Products, Inc.	Lebanon, New Hampshire
*Credit Bureau Services of N.H.	Claremont, New Hampshire
*Cross-Town Motors	Littleton, New Hampshire
*Crotched Mountain Rehabilitation Center	Greenfield, New Hampshire

Company	Location
Currier Graphics	Berlin, New Hampshire
Currier Printing Company	Littleton, New Hampshire
*Custom Automotive	Somerville, Massachusetts
*Danboise, Dr. Reginald P.	Nashua, New Hampshire
*Dan Fitzgerald Subaru	Laconia, New Hampshire
Daniel Construction	Rumford, Maine
*Daniels Printing Company	Everett, Massachusetts
*Dan's Super Shell	Nashua, New Hampshire
*Dartmouth College	Hanover, New Hampshire
*Dartmouth-Hitchcock Medical Center	Hanover, New Hampshire
*Dartmouth Medical School	Hanover, New Hampshire
*Data General Corp.	Portsmouth, New Hampshire
Data General Corp.	Portsmouth, New Hampshire
*Data Precision	Danvers, Massachusetts
*Datsun Auto Show, Inc.	Concord, New Hampshire
*Dave and John's Texaco	Nashua, New Hampshire
*Dave's Mobil	Montpelier, Vermont
*Davidson Rubber Co.	Dover, New Hampshire
*D&D Auto Body	Jaffrey, New Hampshire
*Dearborn, Howard	Fryeburg, Maine
*Denran, P.H.	Manchester, New Hampshire
*Derry Fire Department	Derry, New Hampshire
*D.G. O'Brien Co.	Seabrook, New Hampshire
*Diagnostic Equip. Service Corp.	Woburn, Massachusetts
*Diamond Castings	Hollis, New Hampshire
*Diamond International	Groveton, New Hampshire
*Diamond Lumber	Bedford, New Hampshire
*Diaphragm Industries	Portsmouth, New Hampshire
*Dick Poulin Chevrolet	Rochester, New Hampshire
*Didising Associates	Londonderry, New Hampshire
*Digital Equipment Corp.	Nashua, New Hampshire
Digital Equipment Corp.	Nashua, New Hampshire
*Digital Equip[illegible]	Merrimack, New Hampshire
*Digital Equipment C[illegible]p.	Salem, New Hampshire
*Disogrin Industries	Manchester, New Hampshire
*Don's Auto Body	Jaffrey, New Hampshire
Dover Group Home	Dover, New Hampshire
*Dover House Health Care	Dover, New Hampshire
*Dover Machine Tool	Dover, New Hampshire
*Dreher-Holloway Automotive	Exeter, New Hampshire
*Duke University Medical Hospital	Durham, North Carolina
Dumais Motor Sales	Berlin, New Hampshire
*Dupont & Anctil, Attorneys	Berlin, New Hampshire

Company	Location
*Eastern Air Devices	Dover, New Hampshire
*Eckmann Construction	Manchester, New Hampshire
*Economy Emerald	Keene, New Hampshire
Eddie's Service Station	Newmarket, New Hampshire
*Edgecomb Steel, Co.	Nashua, New Hampshire
*Edgewood Manor	Portsmouth, New Hampshire
*Edison Electronics	Manchester, New Hampshire
*Electric Boat Division	Groton, Connecticut
*Electrisola	Bow, New Hampshire
Electro Graphics	Laconia, New Hampshire
*Elliott Hospital	Manchester, New Hampshire
*Employment and Training, Dept. of	Concord, New Hampshire
Erwin's Marina	Portsmouth, New Hampshire
*Essex Burner Corp.	Brattleboro, Vermont
*Exeter Foreign Auto	Exeter, New Hampshire
*Exeter Hospital	Exeter, New Hampshire
*Exeter Police Department	Exeter, New Hampshire
Exxon Service Station	Plymouth, New Hampshire
Fairchild	Portland, Maine
*Fellows Corporation	North Springfield, Vermont
*Ferrofluidics	Nashua, New Hampshire
*Firestone Motors	North Attleboro, Massachusetts
*First Citizens National Bank	Newport, New Hampshire
*Flash Technology	Nashua, New Hampshire
*Dorson Fleisher	Manchester, New Hampshire
*Fletcher, Dr. Lee, Veternarian	Claremont, New Hampshire
Foreign Car Service	Laconia, New Hampshire
Forrest-All Corporation	Concord, New Hampshire
*R.C. Foss, Construction	Pittsfield, New Hampshire
Fox & Hound	White River Junction, Vermont
*Franklin Regional General Hospital	Franklin, New Hampshire
Friendship House	Manchester, New Hampshire
*Frisbie Memorial Hospital	Rochester, New Hampshire
*Garfield Olds	Nashua, New Hampshire
*Garneau's Garage, Inc.	Twin Mountain, New Hampshire
*Garrison Stove Works, Inc.	Claremont, New Hampshire
*General Electric	Hooksett, New Hampshire
General Electric	Hooksett, New Hampshire
*General Electric	Somersworth, New Hampshire
General Electric Supply	Manchester, New Hampshire
*GenRad, Inc.	Concord, Massachusetts
GenRad, Inc.	Concord, Massachusetts

Company	Location
*George Beir & Associates	Wilton, New Hampshire
Georgia Pacific Paper Co.	Gilman, Vermont
*Gerard Welding	Exeter, New Hampshire
*Gerwick, Dr. James	Derry, New Hampshire
*Gilford Fire Department	Laconia, New Hampshire
Goffs Chevrolet	Manchester, New Hampshire
*Goldberg, Dr. Elliott R.	Nashua, New Hampshire
*Goldberg-Jacobson Eng., Inc.	Manchester, New Hampshire
Goodwill Industries of N.H.	Manchester, New Hampshire
Gordan Cormack Builder, Inc.	Madison, New Hampshire
*Gould Madicon	Andover, Massachusetts
*W.R. Grace	Nashua, New Hampshire
*Grand Union Stores	Claremont, New Hampshire
*Grand Union Supermarket	Amherst, New Hampshire
Graphic Center	Hartford, Connecticut
Great Falls Product Company	Rochester, New Hampshire
*Green Briar Health Care	Nashua, New Hampshire
*Greelands Corporation	Concord, New Hampshire
Green, William H., Attorney	Meredith, New Hampshire
*Greerco	Hudson, New Hampshire
*Groveton Paper Company	Groveton, New Hampshire
*G.T.E.	Waltham, Massachusetts
*G.T.E. Sylvania	Hillsborough, New Hampshire
*Gulf Oil Company	Manchester, New Hampshire
*Hampshire Living, Inc.	Hill, New Hampshire
*Hampstead Hospital	Hampstead, New Hampshire
Hanover Inn	Hanover, New Hampshire
*Harris Corporation	Nashua, New Hampshire
*Harris, Dr. Michael S.	Dover, New Hampshire
*Hastings Construction	Grantham, New Hampshire
*Helen Keller National Center	Long Island, New York
*Hendrix Electronics	Amherst, New Hampshire
*Hendrix Electronics	Manchester, New Hampshire
Hendrix Electronics	Manchester, New Hampshire
*Hillsborough County Nursing Home	Grasmere, New Hampshire
*Hilltop Chevrolet	Somersworth, New Hampshire
*Hitchiner Manufacturing Co., Inc.	Milford, New Hampshire
*Hollis Engineering	Nashua, New Hampshire
Honeywell Corporation	Lawrence, Massachusetts
Honeywell Information Sys., Inc.	Lawrence, Massachusetts
*Hopkins Center	Hanover, New Hampshire
*Hrinda, Dr. Ronald	Derry, New Hampshire
*Hubbard's Farm	Walpole, New Hampshire
*Huckin's Chevrolet	Pittsfield, New Hampshire
*Huggins Hospital	Wolfeboro, New Hampshire
Huggins Hospital	Wolfeboro, New Hampshire
Human Services	Concord, New Hampshire

Company	Location
*Humen, Dr. Donald	Nashua, New Hampshire
*Huntington Beach Hospital	Huntington Beach, California
*Hyler, James E., M.D., FAAFP	St. Peterburg, Florida
*Iafolla Industrial	Portsmouth, New Hampshire
I.B.M.	Burlington, Vermont
*I.B.M.	Manassis, Virginia
Improved Machinery Company	Hudson, New Hampshire
Improved Machinery Company	Nashua, New Hampshire
*Improved Plastic Machine Corp.	Hudson, New Hampshire
Improved Plastic Machine Corp.	Hudson, New Hampshire
*Improved Risk Mutual	White Plains, New York
*Indian Head Banks	Portsmouth, New Hampshire
*Indian Stream Prof. Association	Colebrook, New Hampshire
*Industrial Risk Insurance	Hartford, Connecticut
*Infotecs, Inc.	Manchester, New Hampshire
Infotecs, Inc.	Manchester, New Hampshire
*Infotecs, Inc.	Merrimack, New Hampshire
*Ingersoll-Rand	Nashua, New Hampshire
Ingersoll-Rand	Nashua, New Hampshire
*Instrumentation Laboratories	Lexington, Massachusetts
*Intel Corporation	Chelmsford, Massachusetts
*Interlakes Chiropractic Center	Meredith, New Hampshire
International Center	Manchester, New Hampshire
*International Marine	Billerica, Massachusetts
*International Packing Corp.	Bristol, New Hampshire
*International Shoe Machine Co.	Nashua, New Hampshire
I.P.C.	Bristol, New Hampshire
Jay's Marina	Laconia, New Hampshire
*Johnson Diggs Co.	Ascutney, Vermont
*Jones & Lampson	Springfield, Vermont
*Kalwall Corporation	Manchester, New Hampshire
*Keene School District	Keene, New Hampshire
*Kemco Office Supplies	Portsmouth, New Hampshire
Kilgus Pontiac	Manchester, New Hampshire
*Kingsbury Machine Tool Corp.	Keene, New Hampshire
Kingsbury Machine Tool Corp.	Keene, New Hampshire
*Kingston-Warren Corp.	Newfields, New Hampshire
Kinville Auto Dealers	Wolfeboro, New Hampshire

Company	Location
Kirseh Welding	Salem, New Hampshire
Klar Company	Manchester, New Hampshire
Dr. E. Klopfer	Milford, New Hampshire
*K-Mart	Haverhill, Massachusetts
*K-Mart (Marki)	Claremont, New Hampshire
*Kollsman Instrument	Merrimack, New Hampshire
Kollsman Instrument	Merrimack, New Hampshire
Laconia Needle	Laconia, New Hampshire
*Laconia State School & Training Center	Laconia, New Hampshire
*Lakes Region General Hospital	Laconia, New Hampshire
Lakes Region General Hospital	Laconia, New Hampshire
*Larrivee, Dr. Roger	Manchester, New Hampshire
*Lawrence General Hospital	Lawrence, Massachusetts
*Law Warehouses	Nashua, New Hampshire
Lechmere's Sales	Manchester, New Hampshire
*Leighton Machine Co.	Manchester, New Hampshire
*Liberty International Truck	Manchester, New Hampshire
*Little Gypsy Steak Room	Gorham, New Hampshire
*Littleton Hospital	Littleton, New Hampshire
*Little Stamp & Coin Company	Littleton, New Hampshire
*L&L Refrigeration	Nashua, New Hampshire
*Longchamps Electric Co.	Manchester, New Hampshire
Longchamps Electric Co.	Manchester, New Hampshire
*Loon Mountain Recreational Corp.	Lincoln, New Hampshire
Lowell General Hospital	Lowell, Massachusetts
*Lowell Shoe Machinery	Dracut, Massachusetts
Luminescent Systems, Inc.	Lebanon, New Hampshire
*Lyon's Iron Works	Manchester, New Hampshire
*MacDougall Builders	Bristol, New Hampshire
*Magnuson Motors	Manchester, New Hampshire
*D. Mailhot Heating & Air Conditioning	Manchester, New Hampshire
Maine Manufacturing Company	Nashua, New Hampshire
Maine Medical Center	Maine
Malloy, Dr. James	Portsmouth, New Hampshire
*Manchester, City of (Bldg. Dept.)	Manchester, New Hampshire
*Manchester Fire Department	Manchester, New Hampshire
*Manchester Medical Pool	Manchester, New Hampshire
*Manufacturing Data Systems	Ann Arbor, Michigan
*Maple Leaf Electric	Candia, New Hampshire
*Maplewood Nursing Home	Westmoreland, New Hampshire
*Marc's Amusements	Concord, New Hampshire
*Mary Hitchcock Memorial Hospital	Hanover, New Hampshire

Company	Location
*Maxfield, Dr. John F.	Claremont, New Hampshire
*McFarland Ford	Exeter, New Hampshire
*McGee Company, Inc.	Whitefield, New Hampshire
McGreevy Buick-Cadillac	Laconia, New Hampshire
*McKerley Nursing Home	Concord, New Hampshire
M&C Marketing	Peterborough, New Hampshire
*Melcher & Prescott Agency	Laconia, New Hampshire
*Memorial Hospital	Colorado Springs, Colorado
*Memorial Hospital	Conway, New Hampshire
*Memorial Hospital	Nashua, New Hampshire
*Memorial Hospital	Sarasota, Florida
*Merrimack Ambulance Rescue Service	Merrimack, New Hampshire
*Merrimack County, Sheriff Department	Concord, New Hampshire
*Merrimack Street Garage	Manchester, New Hampshire
Meyer Hospital	Buffalo, New York
*Mid-State Construction	Pittsfield, New Hampshire
*Milford High School	Milford, New Hampshire
Miniature Precision Bearings	Keene, New Hampshire
Mitchell's Exxon	Portsmouth, New Hampshire
*MKS Instruments	Burlington, Massachusetts
*Mobil Tyco Solar Energy Corp.	Waltham, Massachusetts
*Monadnock Community Hospital	Peterborough, New Hampshire
*Montgomery Ward's Department Store	Nashua, New Hampshire
*Moore Business Forms	Dover, New Hampshire
*Moore Center	Manchester, New Hampshire
*Morin's Landscaping & Lawn	Nashua, New Hampshire
*Mosler Safe Company	Woburn, Massachusetts
Motors, Electronics & Controls	Woburn, Massachusetts
*Mt. Carmel Nursing Home	Manchester, New Hampshire
*Mutual Insurance	Nashua, New Hampshire
*Nashua Corporation	Nashua, New Hampshire
*Nashua Industrial Machine Corp.	Nashua, New Hampshire
*Nashua Trust Company	Nashua, New Hampshire
*National Life Insurance	Montpelier, Vermont
National Power Products	Belmont, New Hampshire
*National Tech. Inst. for Deaf	Rochester, New York
*Naukeog Hospital	Ashburnham, Massachusetts
New England Heavy Equipment	Portsmouth, New Hampshire
*New England Telephone Company	Boston, Massachusetts
New England Telephone Company	Boston, Massachusetts
*New Hampshire Ball Bearing	Laconia, New Hampshire
*New Hampshire Ball Bearing	Peterborough, New Hampshire
*New Hampshire Electric Motors	Laconia, New Hampshire
*New Hampshire Higher Edu. Assoc. Found.	Concord, New Hampshire

Company	Location
*New Hampshire Highway Hotel	Concord, New Hampshire
*New Hampshire Hospital	Concord, New Hampshire
*New Hampshire Motor Sales	Concord, New Hampshire
*New Hampshire Plastics	Manchester, New Hampshire
*New Hampshire, State of (Accounting)	Concord, New Hampshire
*New Hampshire, State of (Public Health)	Manchester, New Hampshire
*New Hampshire, State of (Public Wks & Hgwy)	Concord, New Hampshire
*New Hampshire, State of (DRED)	Concord, New Hampshire
New Hampshire Supply	Manchester, New Hampshire
*New Hampshire Technical Institute	Concord, New Hampshire
*New Hampshire/Vermont - BC/BS	Concord, New Hampshire
*New Hampshire Voc-Tech College at Berlin	Berlin, New Hampshire
*New Hampshire Voc-Tech College at Claremont	Claremont, New Hampshire
*New Jersey Machine Co. of New Hampshire	Lebanon, New Hampshire
*New London Hospital	New London, New Hampshire
*Newman Ford	Salem, New Hampshire
*Newport Hospital	Newport, New Hampshire
*Newport Standard Gravel	Newport, New Hampshire
*The News Record	Gillette, Wyoming
*Nick's Exxon	Nashua, New Hampshire
*Dr. Noel	Portsmouth, New Hampshire
North Country Amusements & Vending	Laconia, New Hampshire
*North Country Hospital	Newport, Hospital
North Country Transit Service	Berlin, New Hampshire
Northeastern Tool Company, Inc.	Haverhill, Massachusetts
*Northern Lakes Special Services	Meredith, New Hampshire
Northern Telecom, Inc.	Concord, New Hampshire
Northrop Data Systems	Nashua, New Hampshire
Oak Materials	Franklin, New Hampshire
*[illegible] Engineering	Nashua, New Hampshire
Ocean House	York, Maine
*Odd Fellows Nursing Home	Concord, New Hampshire
*Office Dimensions	Manchester, New Hampshire
*O.K. Tool	Milford, New Hampshire
*Osgood's	Nashua, New Hampshire
Owen D. Young Central School	Van Hornsville, New York
Owl's Nest Conference Center	Andover, New Hampshire
Page Belting Company	Concord, New Hampshire
Panametric, Inc.	Waltham, Massachusetts
The Paper Warehouse	Manchester, New Hampshire
Patten's Auto Body Shop	Newport, New Hampshire
Patterson & Co.	Manchester, New Hampshire

Company	Location
P.D.M. Plumbing & Heating	Manchester, New Hampshire
Pease Air Force Base Hospital	Newington, New Hampshire
*Peerless Insurance Co.	Keene, New Hampshire
*Performance Arco	Hudson, New Hampshire
*Perini Power Construction	Seabrook, New Hampshire
P.F. Avery Co.	Newington, New Hampshire
*Pilgrim Furniture	Merrimack, New Hampshire
*Phillips Automotive	Hampstead, New Hampshire
*Phillips Exeter Academy, Infirmary	Exeter, New Hampshire
*Pittsfield Printing Company	Pittsfield, New Hampshire
*Plymouth Stitching Corp.	Ashland, New Hampshire
*Pneutek	Hudson, New Hampshire
*Pontiac Garage	Milford, New Hampshire
*Porlack, Dr. Malvin	Haverhill, Massachusetts
Portsmouth, City of (Planning Dept)	Portsmouth, New Hampshire
*Portsmouth Hospital	Portsmouth, New Hampshire
*Portsmouth Naval Shipyard	Portsmouth, New Hampshire
Portsmouth Naval Shipyard	Portsmouth, New Hampshire
Post Machinery	Portsmouth, New Hampshire
*Post Woodworking	Danville, New Hampshire
*Power Electronics	Rochester, New Hampshire
Pratt & Whitney	Hartford, Connecticut
*Pratt & Whitney Aircraft	North Berwick, Maine
*Precision Machine	
*Premier Industries	Nashua, New Hampshire
*Prescot House Nursing Home	North Andover, Massachusetts
Prime Canning	
*Probation Department	Manchester, New Hampshire
Profile Publishing	Concord, New Hampshire
*Public Service Company	Manchester, New Hampshire
Public Service Company	Manchester, New Hampshire
*Public Service Company of N.H.	Seabrook, New Hampshire
*Puritan Press	Nashua, New Hampshire
*Pyhso Bike Shop	Nashua, New Hampshire
*Plasto Manufacturing Co., Inc.	Londonderry, New Hampshire
*Quality Care Nursing	Manchester, New Hampshire
*Queen City Toyota	Manchester, New Hampshire
*Quinn, Dr. Thomas	Concord, New Hampshire
*Randalphis Truck Center	Randolph, Vermont
*Ratheon	Nashua, New Hampshire
*Raytheon	Manchester, New Hampshire
*Raudonis, Valerie, Attorney	Nashua, New Hampshire
*Reece Corporation	Waltham, Massachusetts
*Region IV Office, Dev. & Dis.	Lyons, Nebraska

Company	Location
*R & G Trucking	Amesbury, Massachusetts
*Richards, Edward, Attorney	Nashua, New Hampshire
Riverside Rest Home	Dover, New Hampshire
*Robitaille & Sons	Milford, New Hampshire
Rochester Manor	Rochester, New Hampshire
Rockingham Nursing Home	Brentwood, New Hampshire
*Rock of Ages Bldg. Granite Corp.	Concord, New Hampshire
*Roland Studio, Inc.	Concord, New Hampshire
*Rose, Foreman, Mitsu	Manchester, New Hampshire
*Dr. Rosenburg & Dr. Johnson	Concord, New Hampshire
*Roymal Coatings & Chem. Co., Inc.	Newport, New Hampshire
*Rudolph Electrical Company	Concord, New Hampshire
Rudolph Electrical Company	Concord, New Hampshire
*Ruffle, Dr. Ronald	Keene, New Hampshire
*Ryder Truck Rental	Lawrence, Massachusetts
*Rutland Hospital	Rutland, Vermont
*Saddleback Lake Lodge	Rangeley, Maine
*St. Joseph's Hospital	Lowell, Massachusetts
*St. Joseph's Hospital	Nashua, New Hampshire
*St. Luke's Medical Center	Berlin, New Hampshire
Sanborn Inn	Berlin, New Hampshire
*Sander's Associates	Manchester, New Hampshire
*Sander's Associates	Nashua, New Hampshire
*Sander's Employees, F.C.U.	Nashua, New Hampshire
*Sander & Road	Rockville, Maryland
*Sanvik	Billerica, Massachusetts
SAU-48 - Asst. Superintendent of School	Plymouth, New Hampshire
*SAV Company	Hudson, New Hampshire
*Sceva Speare Memorial Hospital	Plymouth, New Hampshire
*Scott & Williams	Lakeport, New Hampshire
Seabrook Electrical Union	Seabrook, New Hampshire
*Seacor Manufacturing	Dover, New Hampshire
*Sears, Roebuck & Company	Billerica, Massachusetts
Sears, Roebuck & Company	Manchester, New Hampshire
Service Consultants, Inc.	Manchester, New Hampshire
*Shaker Valley Tire & Auto	Enfield, New Hampshire
*Shaw's Supermarket	Concord, New Hampshire
*Silver Brothers Company, Inc.	Londonderry, New Hampshire
*The Silverfox	Raymond, New Hampshire
Simplex	Gardner, Massachusetts
*Snierson, Chandler, McKean	Laconia, New Hampshire
*Software International	Andover, Massachusetts
*The Soldier's Home	Tilton, New Hampshire
Solid State Technology	Woburn, Massachusetts
Southeastern Mental Health Assoc.	Bellows Falls, Vermont

Company	Location
Southern N.H. Publications	Manchester, New Hampshire
*Southern N.H. Services	Manchester, New Hampshire
Spaulding Youth Center	Rochester, New Hampshire
*Spear's Garage	Concord, New Hampshire
*Sperry-Univac Co.	Wellesley, Massachusetts
Spraco, Inc.	Nashua, New Hampshire
*Sprague Electric	Concord, New Hampshire
*Sprague Electric	Nashua, New Hampshire
*Spofford Manor	Spofford, New Hampshire
Springfield Detoy	Springfield, Massachusetts
*Springfield Convalescent Center	Springfield, Vermont
*Springfield Hospital	Springfield, Vermont
*S & S Electronic	Lowell, Massachusetts
Stay Cool Company	Andover, Massachusetts
Stead Avionics	North Andover, Massachusetts
*Stone & Webster, Inc.	Boston, Massachusetts
Stone & Webster, Inc.	Boston, Massachusetts
Stowell Electric	Brattleboro, Vermont
*Strafford Learning Center	Somersworth, New Hampshire
*Sugar Hill Furniture	Lisbon, New Hampshire
*Sullivan County Hospital	Claremont, New Hampshire
*Sullivan County Rehabilitation Center	Claremont, New Hampshire
*Tacetta Chevrolet	Newington, New Hampshire
*Taylor Rental	Laconia, New Hampshire
*Tech-Resources	Amherst, New Hampshire
*Teradyne Connections	Nashua, New Hampshire
*Thermal Dynamics Corp.	West Lebanon, New Hampshire
Thermal Dynamics Corp.	West Lebanon, New Hampshire
*T.I.E. Communications	Shelton, Connecticut
*Thompson, Dr. Ronald A.	Manchester, New Hampshire
*Top Furniture	Berlin, New Hampshire
Total Environmental Action	Harrisville, New Hampshire
Towle's Auto	Rochester, New Hampshire
Town & Country Motor Inn	Shelburne, New Hampshire
*Trak Auto Parts	Salem, New Hampshire
*Treisman Inc.	Nashua, New Hampshire
*T.W.I.S.	Milford, New Hampshire
*Type Too	Rockville. Maryland
U.M. Design Group	Center Harbor, New Hampshire
*Union Mutual Life Insurance	Portland, Maine
*United Engineers	Nashua, New Hampshire
United Glass Service Center	Manchester, New Hampshire

Company	Location
*United Parcel Service	Londonderry, New Hampshire
*University of Kansas, Medical Center	Kansas City, Kansas
*University of Texas	Houston, Texas
*Upper Connecticut Valley Hospital	Colebrook, New Hampshire
Value Manufacturing Company	Tilton, New Hampshire
Velcro, U.S.A.	Manchester, New Hampshire
*Dr. Vazifdar	Meredith, New Hampshire
Venture Vehicles	Concord, New Hampshire
*Vermont Achievement Center	Rutland, Vermont
*Vermont Research Corporation	North Springfield, Vermont
*Veterans Administration Hospital	Manchester, New Hampshire
*Veterans Administration Hospital	White River Junction, Vermont
Vocational Rehabilitation	Manchester, New Hampshire
*Village Press, Inc.	Concord, New Hampshire
Wallace Press	Nashua, New Hampshire
Wagon Wheel Inn & Motel	Bridgewater, New Hampshire
Wang Laboratory	Andover, Massachusetts
*Wang Laboratory	Lowell, Massachusetts
Wang Laboratory	Lowell, Massachusetts
*Warren Midtown Motor Co.	Warren, Pennsylvania
Watts Fluid Power, Inc.	Kittery, Maine
*Weaver Bros. Construction Co., Inc.	Bow, New Hampshire
*Webster-Bells Camp	Franklin, New Hampshire
Weeks Dairy Restaurant	Laconia, New Hampshire
Weeks Memorial Hospital	Lancaster, New Hampshire
*Welch Insurance Agency	North Conway, New Hampshire
*Welts Prof. Assoc.	Nashua, New Hampshire
*Wentworth-Douglas Hospital	Dover, New Hampshire
Wentworth-Douglas Hospital	Dover, New Hampshire
Wentworth Home for the Aged	Dover, New Hampshire
*Western Auto	Laconia, New Hampshire
*Western Electric	North Andover, Massachusetts
*Whitney's Inn	Jackson, New Hampshire
*Whitcomb Const. Co.	Bellows Falls, Vermont
*The Willows	Franconia, New Hampshire
*Windham Nurseries	Salem, New Hampshire
*Wilcom Products, Inc.	Laconia, New Hampshire
*Winkley, Dr. Donald	Meredith, New Hampshire
*Winnisquam Franklin School District	Franklin, New Hampshire
*Winnisquam Printing	Laconia, New Hampshire
*The Winterbrook Corp.	Meredith, New Hampshire
Winter Pond Press	Center Conway, New Hampshire

Company	Location
*Wipco Value Center	Claremont, New Hampshire
*Woodlon Tool & Machine Co., Inc.	Bellows Falls, Vermont
*Yankee Barn	Grantham, New Hampshire
*Yeaton, Alan - Architect	Manchester, New Hampshire
York Hospital	York, Maine
*Young's Variety	Milan, New Hampshire
Youth Development Center	Manchester, New Hampshire

It is the policy of the New Hampshire State Board of Education and the State Department of Education not to discriminate in their educational programs, activities or employment practices on the basis of race, language, sex, age, or handicapping condition, under the provisions of Title VI and IX of the 1972 Educational Amendments; Secion 504 of the Rehabilitation Act of 1973; and the Education of Handicapped Children's Act of 1976.

Inquiries regarding compliance with these Acts may be obtained from the following persons:

Sex Discrimination, Title IX - Mr. Paul Kilmister, Office of the Commissioner of Education, Concord, New Hampshire 03301 - (Tel: 271-2298).

Racial or Language Discrimination, Title VI - Mr. Andrew Stewart, 64 North Main Street, Concord, New Hampshire 03301 - (Tel: 271-2130).

Handicapped Discrimination - Mr. Stuart Pickard, Office of the Commissioner of Education, Concord, New Hampshire 03301 - (Tel: 271-2340)

Inquiries concerning these three areas may also be made to the Office of Civil Rights, Department of Health, Education, and Welfare, Washington, D.C. 20425.

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